

**VENTURE CAPITAL SPECIALISTS**

\$65/M  
MIN. \$325

2008

**73,499 Venture Capital Specialists  
At 48,158 Companies**

*Venture Capital Specialists* provide seed financing for start-up companies and expansion financing. Recently most venture capital activity has centered on leveraged buyouts. These entail the purchase of asset-rich companies or absentee-owned private businesses with growth potential in order to revitalize or reorganize them.

Venture capital sources may include small business investment companies (SBIC), divisions of major corporations, publicly held venture capital firms, investment banks and venture capital limited partnerships.

Venture capitalists are rewarded with some combination of profits, preferred stock and royalties on shares.

**SELECTIONS – ADDITIONAL AS SHOWN**

- ✓ Employee Size - \$5/M
- ✓ Sales Volume - \$5/M

|          |          |          |
|----------|----------|----------|
| 655 AL   | 634 KY   | 202 ND   |
| 127 AK   | 652 LA   | 3,313 OH |
| 623 AZ   | 269 ME   | 808 OK   |
| 434 AR   | 1,387 MD | 812 OR   |
| 9,090 CA | 3,589 MA | 3,805 PA |
| 1,210 CO | 2,135 MI | 311 RI   |
| 1,412 CT | 1,832 MN | 634 SC   |
| 154 DE   | 300 MS   | 182 SD   |
| 417 DC   | 1,380 MO | 1,173 TN |
| 2,587 FL | 179 MT   | 4,403 TX |
| 1,801 GA | 627 NE   | 492 UT   |
| 233 HI   | 381 NV   | 194 VT   |
| 175 ID   | 382 NH   | 1,810 VA |
| 4,171 IL | 3,074 NJ | 1,397 WA |
| 1,264 IN | 304 NM   | 246 WV   |
| 724 IA   | 7,562 NY | 1,497 WI |
| 613 KS   | 1,743 NC | 98 WY    |

FW

**Zip Sequence  
4-up Cheshire**

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**P-S Labels - \$10/M**

**Disk/Email/CD/FTP - \$50/L**

**State - \$5/M  
SCF - \$5/M**

**Keying - \$3/M**

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**Phones - \$25/M  
Fax #'s - \$50/M**

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**SAMPLE MAILING  
PIECE REQUIRED**

★ ★ ★ *Celebrating Our 36th Anniversary* ★ ★ ★



ALL LISTS RENTED FOR ONE-TIME USE ONLY. Special arrangements may be made for multiple use of compiled lists, usually at double the one-time rate.

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Since 1972**

*You name the list — We list the names*