

TRADE SHOW EXHIBITORS

\$60/M
MIN. \$300

2006

254,756 Trade Show Exhibitors

This file consists of executives from firms that *exhibit regularly in trade shows*. These individuals act as representatives for their firms at the trade shows. They oversee exhibit planning, hotel and travel arrangements and entertainment.

They are *excellent* prospects for exhibition space, catering, hotel and travel accommodation offers, graphic arts supplies and audio-visual equipment.

Phone numbers are available - \$20/M additional.

SELECTIONS – \$5/M ADDITIONAL

- ✓ By Employee Size
- ✓ By Sales Volume
- ✓ By SIC'S – 2 or 4 Digit

3,697	AL	3,663	KY	629	ND
294	AK	2,655	LA	16,037	OH
2,428	AZ	1,082	ME	3,027	OK
2,117	AR	4,433	MD	3,032	OR
17,544	CA	6,778	MA	14,722	PA
2,609	CO	9,453	MI	1,168	RI
4,010	CT	7,034	MN	3,315	SC
616	DE	1,864	MS	812	SD
4,216	DC	5,946	MO	4,891	TN
10,039	FL	446	MT	15,588	TX
7,852	GA	1,787	NE	1,250	UT
531	HI	652	NV	817	VT
934	ID	1,622	NH	7,314	VA
17,215	IL	7,916	NJ	4,386	WA
7,916	IN	828	NM	1,245	WV
3,734	IA	15,007	NY	9,241	WI
2,663	KS	7,427	NC	275	WY

FW

Zip Sequence
4-up Cheshire

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P-S Labels - \$7.50/M
Mag Tape - \$25
Disk/Email/CD/FTP - \$50/L

Geographic - \$5/M

Keying - \$2/M
Title Address - \$2/M

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Phones - \$20/M
Fax #'s - \$40/M

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95% w/Zip+4

**SAMPLE MAILING
PIECE REQUIRED**

★ ★ ★ **Celebrating Our 34th Anniversary** ★ ★ ★



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