

**MANUFACTURERS & WHOLESALERS IMPORTING
FROM OVERSEAS**

\$60/M
MIN. \$200

#610-X0000-17-R
2005

**27,378 Manufacturers & Wholesalers Importing from Overseas
40,206 Executives**

SELECTIONS - NO ADDITIONAL CHARGE

✓ 6,976 Manufacturers — 11,327 Executives

✓ 12,960 Wholesalers — 18,280 Executives

✓ Companies by Number of Employees

3,813	10 - 24	Employees	1,533	250 - 499	Employees
4,444	25 - 49	Employees	843	500 - 999	Employees
2,761	50 - 99	Employees	736	1,000 - 4,999	Employees
2,913	100 - 249	Employees	219	5,000 & over	Employees

✓ Companies by Source of Imported Product

382	Africa	11,490	Europe
897	Australia & New Zealand	15,842	Far East
694	Canada	1,042	Middle & Near East
4,658	Central & South America		

✓ Executives by Title/Function

4,197	CEO	14,386	President
2,714	Financial Execs	3,742	Purchasing Execs
24,034	Import Manager	1,443	Sales Execs
987	Marketing Execs	1,627	Traffic Manager
266	Plant Manager		

✓ Companies by Product Imported - *Inquire*

FW

**Zip Sequence
4-up Cheshire**

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**P-S Labels - \$6/M
Mag Tape - \$25
Disk/Email/CD/FTP - \$50/L**

**State - \$2.50/M
SCF - \$2.50/M**

**Keying - \$2/M
Title Address - \$2/M**

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27,378 Companies

184	AL	158	KY	11	ND
14	AK	212	LA	872	OH
134	AZ	65	ME	93	OK
74	AR	358	MD	349	OR
5,095	CA	810	MA	985	PA
171	CO	468	MI	146	RI
492	CT	256	MN	295	SC
51	DE	125	MS	14	SD
29	DC	337	MO	374	TN
2,166	FL	11	MT	1,360	TX
725	GA	55	NE	73	UT
302	HI	49	NV	32	VT
23	ID	99	NH	382	VA
1,247	IL	2,064	NJ	621	WA
268	IN	39	NM	48	WV
92	IA	4,162	NY	291	WI
114	KS	705	NC	7	WY

40,206 Executives

304	AL	258	KY	19	ND
15	AK	302	LA	1,617	OH
208	AZ	99	ME	160	OK
108	AR	516	MD	558	OR
6,805	CA	1,361	MA	1,673	PA
266	CO	725	MI	231	RI
862	CT	436	MN	439	SC
96	DE	176	MS	24	SD
44	DC	552	MO	551	TN
2,786	FL	18	MT	1,781	TX
1,020	GA	100	NE	96	UT
348	HI	73	NV	57	VT
41	ID	178	NH	608	VA
1,966	IL	3,148	NJ	929	WA
441	IN	64	NM	72	WV
151	IA	5,784	NY	510	WI
174	KS	1,040	NC	16	WY

★★★ **Celebrating Our 33rd Anniversary** ★★★



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