

**INSURANCE AGENTS & BROKERS**

\$60/M  
MIN. \$250

#103a-1501-16-W  
2005

**148,821 Insurance Agents & Brokers**

Constantly updated. These intensively competitive agencies are excellent prospects for business publications, premiums, tax matters, office supplies etc.

*Phone numbers are available - \$20/M additional.*

**SELECTIONS - NO ADDITIONAL CHARGE**

- ✓ 115,617 Casualty Agents & Brokers
- ✓ 43,597 Life Agents & Brokers
  - 25,785 Life Independent Rep's
  - 5,665 Life General Agents
- ✓ 101,036 Individuals by name
  - 32,288 Life Only

**147,348 COMPLETE FILE**

1,466 AL	5,881 FL	1,412 LA	2,172 NE	5,989 OH	5,366 TX
165 AK	2,272 GA	847 ME	473 NV	3,665 OK	868 UT
1,955 AZ	0 HI	2,035 MD	2,068 NH	1,951 OR	816 VT
1,678 AR	519 ID	11,217 MA	4,492 NJ	10,962 PA	1,458 VA
6,476 CA	5,585 IL	4,030 MI	584 NM	1,698 RI	3,468 WA
1,521 CO	3,703 IN	3,983 MN	13,327 NY	1,007 SC	1,236 WV
1,970 CT	3,641 IA	750 MS	2,176 NC	747 SD	3,074 WI
229 DE	2,185 KS	10,310 MO	875 ND	2,021 TN	406 WY
174 DC	1,823 KY	626 MT			

**43,165 LIFE AGENTS**

408 AL	838 KY	354 ND
165 AK	555 LA	1,704 OH
210 AZ	180 ME	525 OK
382 AR	422 MD	1,944 OR
6,476 CA	820 MA	2,258 PA
463 CO	1,177 MI	149 RI
633 CT	1,015 MN	400 SC
50 DE	343 MS	304 SD
39 DC	899 MO	865 TN
932 FL	233 MT	2,022 TX
442 GA	828 NE	192 UT
0 HI	71 NV	94 VT
178 ID	141 NH	664 VA
1,436 IL	1,114 NJ	3,456 WA
1,026 IN	175 NM	418 WV
1,113 IA	2,369 NY	913 WI
709 KS	955 NC	140 WY

**114,472 CASUALTY AGENTS**

1,054 AL	984 KY	514 ND
165 AK	856 LA	4,281 OH
1,292 AR	667 ME	3,082 OK
1,745 AZ	1,592 MD	1,944 OR
6,456 CA	10,313 MA	8,685 PA
1,058 CO	2,841 MI	1,547 RI
1,329 CT	2,950 MN	607 SC
178 DE	407 MS	436 SD
134 DC	9,394 MO	1,155 TN
4,928 FL	393 MI	3,339 TX
1,826 GA	1,339 NE	676 UT
0 HI	402 NV	179 VT
341 ID	1,149 NH	796 VA
4,418 IL	3,372 NJ	3,455 WA
2,672 IN	409 NM	814 WV
2,493 IA	10,946 NY	2,161 WI
1,474 KS	1,221 NC	266 WY

★★★ *Celebrating Our 33rd Anniversary* ★★★

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**FW**

Zip Sequence  
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**SAMPLE MAILING  
PIECE REQUIRED**