

**HOTEL & MOTEL CHAIN HQ**

\$200/LIST

#504-X0265-06-R  
2005

**685 Hotel & Motel Chain HQ**  
**w2,729 Total Executives**

This current compilation of the Corporate Headquarters of all major Hotel/Motel Chains allows you to reach top Decision Makers by name.

**SELECTIONS - NO ADDITIONAL CHARGE**

- ✓ Executives by Chain-Number of Properties
  - 788 w/1 - 5 Properties
  - 690 w/6 - 10 Properties
  - 607 w/11 - 20 Properties
  - 323 w/21 - 50 Properties
  - 143 w/51 - 100 Properties
  - 177 w/101+ Properties
- ✓ Executives by Chain-Number of Rooms
  - 456 w/1 - 499 Rooms
  - 522 w/500 - 999 Rooms
  - 1,239 w/1,000 - 4,999 Rooms
  - 182 w/5,000 - 9,999 Rooms
  - 281 w/10,000 - 99,999 Rooms
  - 38 w/100,000+ Rooms
- ✓ Executives by Title/Function
  - 599 President
  - 301 Exec./Sr. VP
  - 256 Sales Director
  - 136 Contoller
  - 301 Marketing Director
  - 107 Chief Executive Officer
  - 1,097 Vice President
  - 59 Chief Financial Officer
  - 99 Purchasing Director
  - 345 Operations Director



**Zip Sequence**  
**4-up Cheshire**

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**P-S Labels - \$6/M**  
**Mag Tape - \$25**  
**Disk/Email/CD/FTP - \$50/L**

**State - \$2.50/M**  
**SCF - \$2.50/M**

**Keying - \$2/M**  
**Title Address - \$2/M**

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**Phones - \$20/M**

**CASS Certified**

18	AL	22	KY	0	ND
1	AK	6	LA	84	OH
78	AZ	4	ME	13	OK
10	AR	97	MD	20	OR
315	CA	67	MA	78	PA
71	CO	28	MI	0	RI
30	CT	90	MN	24	SC
0	DE	08	MS	09	SD
25	DC	56	MO	106	TN
263	FL	1	MT	228	TX
112	GA	12	NE	13	UT
28	HI	7	NV	2	VT
09	ID	13	NH	136	VA
125	IL	77	NJ	50	WA
29	IN	7	NM	3	WV
10	IA	103	NY	29	WI
52	KS		NC	15	WY

★★★ **Celebrating Our 33rd Anniversary** ★★★



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*You name the list — We list the names*

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