

**BIG BUSINESSES & THEIR EXECUTIVES**

\$60/M  
MIN. \$200

#002-X0010-06-R  
2005

**229,729 Major Firms – 1,061,788 Executives**

A constantly maintained extract from **EXECUTIVE MARKETPLACE**. Exhaustive research and strict criteria insure a high quality vehicle for any business mailing. Vast select options offer precision market pinpointing.

Various combinations of the selections shown below will be provided merged and unduplicated. For example, you may order Executives of Manufacturing Corporations w/Sales of \$5-10MM and over 500 Employees in a given group of states (or SCF's) and receive 1 clean list.

**SELECTIONS - NO ADDITIONAL CHARGE EXCEPT AS SHOWN**

✓ **By Number of Employees - \$5/M**

	<u>Cos.</u>	<u>Executives</u>
20 - 49	78,097	228,064
50 - 99	42,426	165,151
100 - 499	55,955	311,815
500 - 999	8,989	74,746
1,000 & over	11,741	202,366

✓ **By Sales**

\$1 - 4MM	70,362	207,250
\$5 - 9MM	31,944	124,660
\$10 - 24MM	27,182	142,158
\$25 - 49MM	14,298	92,210
\$50 - 99MM	9,888	76,131
\$100 - 499MM	10,787	112,544
\$500MM & over	5,079	136,986

✓ **Import/Export**

Cos. Importing Products	11,288	70,712
Cos. Exporting Products	45,003	213,288
Cos. Engaged in Both Importing & Exporting	22,227	147,192

✓ **SIC - Cos. & Execs are available by 2 or 4 digit SIC.**

Below are a few of the primary group counts.

*Inquire for any industry.*

SIC#

15-17 Contracting	4,469	19,899
20-39 Manufacturing	232,351	1,023,609
50-51 Wholesale Trade	12,369	67,232
52-59 Retail	6,678	40,963
70-89 Business Services	32,263	229,067

✓ **FORTUNE Cos. & Execs - See Separate Card**

✓ **Stock Exchange Listed Cos. & Execs - Inquire**

✓ **Subdivision/Division/Branch/Affiliate - Inquire**

✓ **Executive Title/Function**

159,345	Presidents
47,389	CEO'S
10,672	COO's
26,167	CFO's
32,192	Treasurers
268,060	VP's - incl. Senior & Exec
60,839	Marketing Dir's
48,824	Purchasing Dir's
69,197	Sales Managers
	<i>INQUIRE FOR OTHERS</i>

**FW**

**Zip Sequence  
4-up Cheshire**

★★★★★★★★★★★★★  
**P-S Labels - \$6/M  
Mag Tape - \$25  
Disk/Email/CD/FTP - \$50/L**

**State - \$2.50/M  
SCF - \$2.50/M**

**Keying - \$2/M  
Title Address - \$2/M**

★★★★★★★★★★★★★

**Phones - \$20/M  
Fax #s - \$40/M**

**INQUIRE FOR  
STATE COUNTS**

**CASS Certified**

★★★ **Celebrating Our 33rd Anniversary** ★★★



ALL LISTS RENTED FOR ONE-TIME USE ONLY. Special arrangements may be made for multiple use of compiled lists, usually at double the one-time rate.

**FRED WOOLF LIST CO., INC.**

110 CORPORATE PARK DRIVE □ WHITE PLAINS, NY 10604-3800  
info@woolflist.com □ www.woolflist.com  
(914) 694-4466 □ FAX (914) 694-1710 □ (800) 431-1557

GUARANTEE: We guarantee 95% of all Compiled List names, and will refund the current minimum Standard Mail postage for each "nixie" in excess of 5% of the total mailed, with the provision that the returns must be in our hands within 60 days from the date the list was supplied. Guarantee does not apply to duplicate copies of lists, or to phone numbers.

**Mailing List Compilers, Brokers and Managers  
Since 1972**

***You name the list — We list the names***