

**AUTOMOBILE DEALERS**

\$65/M  
MIN. \$325

2009

**162,435 New & Used Auto Dealers**

**72,319 New Auto Dealers**

**101,719 Used Auto Dealers**

A continuously revised selection from the *BUSINESS & INSTITUTIONAL DATABASE*. Approximately **51,927** of the **New**, and **78,914** of the **Used**, can be supplied with an **executive name** at \$25/M. These have been added from telemarketing enhancements and other external sources.

**SELECT BY DEALER - \$20/M Additional**

|       |                   |       |                 |       |              |
|-------|-------------------|-------|-----------------|-------|--------------|
| 335   | Acura             | 1,392 | Honda           | 879   | Nissan       |
| 545   | BMW               | 420   | Hyundai         | 281   | Oldsmobile   |
| 1,675 | Buick             | 153   | Infiniti        | 550   | Pontiac      |
| 947   | Cadillac          | 145   | Isuzu           | 173   | Porsche/Audi |
| 2,894 | Chevrolet         | 397   | Jeep/Eagle      | 217   | Saab         |
| 1,675 | Chrysler/Plymouth | 396   | Kia             | 471   | Saturn       |
| 993   | Dodge             | 232   | Lexus           | 299   | Subaru       |
| 4,290 | Ford              | 900   | Lincoln/Mercury | 399   | Suzuki       |
| 23    | GEO               | 346   | Mazda           | 1,105 | Toyota       |
| 671   | GMC               | 392   | Mercedes Benz   | 661   | Volkswagen   |
|       |                   | 390   | Mitsubishi      | 495   | Volvo        |

**ALSO AVAILABLE**

**20,321 Truck & Trailer Dealers**

**18,439 Motorcycle Dealers**

**7,558 RV Dealers**

**SAMPLE MAILING  
PIECE REQUIRED**



**Zip Sequence**

★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★

**P-S Labels - \$10/M**

**Disk/Email/CD/FTP - \$50/L**

**Geographic - \$5/M**

**Keying - \$3/M**

**Title Address - \$3/M**

★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★

**CASS Certified**

★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★

**Postal Presort - \$5/M  
Min. \$50**

**Prnt Barcodes - \$3/M**

★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★ ★

**Phones - \$20/M**

**NEW AUTO DEALERS**

|          |          |          |
|----------|----------|----------|
| 1,544 AL | 1,197 KY | 239 ND   |
| 113 AK   | 1,108 LA | 2,815 OH |
| 1,058 AZ | 413 ME   | 1,124 OK |
| 1,205 AR | 1,067 MD | 867 OR   |
| 6,354 CA | 1,486 MA | 3,489 PA |
| 980 CO   | 2,286 MI | 212 RI   |
| 809 CT   | 1,172 MN | 1,088 SC |
| 236 DE   | 822 MS   | 288 SD   |
| 58 DC    | 1,779 MO | 1,706 TN |
| 4,336 FL | 288 MT   | 6,401 TX |
| 2,730 GA | 661 NE   | 580 UT   |
| 204 HI   | 408 NV   | 207 VT   |
| 424 ID   | 435 NH   | 1,715 VA |
| 2,755 IL | 2,098 NJ | 1,437 WA |
| 1,700 IN | 430 NM   | 492 WV   |
| 996 IA   | 3,689 NY | 1,346 WI |
| 871 KS   | 2,405 NC | 196 WY   |

**USED AUTO DEALERS**

|          |          |           |
|----------|----------|-----------|
| 2,514 AL | 2,196 KY | 227 ND    |
| 114 AK   | 1,707 LA | 4,043 OH  |
| 997 AZ   | 521 ME   | 2,211 OK  |
| 2,497 AR | 1,132 MD | 792 OR    |
| 8,073 CA | 1,956 MA | 4,988 PA  |
| 1,034 CO | 2,548 MI | 358 RI    |
| 742 CT   | 1,188 MN | 1,920 SC  |
| 311 DE   | 1,236 MS | 376 SD    |
| 93 DC    | 3,157 MO | 3,516 TN  |
| 6,055 FL | 371 MT   | 12,237 TX |
| 3,744 GA | 859 NE   | 544 UT    |
| 100 HI   | 468 NV   | 216 VT    |
| 591 ID   | 483 NH   | 2,346 VA  |
| 2,971 IL | 2,249 NJ | 1,511 WA  |
| 2,791 IN | 516 NM   | 853 WV    |
| 1,214 IA | 4,053 NY | 1,536 WI  |
| 1,281 KS | 4,121 NC | 162 WY    |

★ **Compilers, Brokers & Managers Since 1972** ★



ALL LISTS RENTED FOR ONE-TIME USE ONLY. Special arrangements may be made for multiple use of compiled lists, usually at double the one-time rate.

**FRED WOOLF LIST CO., INC.**

P.O. BOX 346 □ SOMERS, NY 10589-0346  
info@woolflist.com □ www.woolflist.com  
(914) 694-4466 □ FAX (914) 694-1710 □ (800) 431-1557

GUARANTEE: We guarantee 95% of all Compiled List names, and will refund the current minimum Standard Mail postage for each "nixie" in excess of 5% of the total mailed, with the provision that the returns must be in our hands within 60 days from the date the list was supplied. Guarantee does not apply to duplicate copies of lists, or to phone numbers.

**Mailing List Compilers, Brokers and Managers  
Since 1972**

*You name the list — We list the names*